



REQUEST FOR PROPOSAL

TENDER NO: DTCB 021-2023

PROVISION OF HIGH-RISE WINDOW CLEANING SOLUTION

TENDER CLOSING DATE: 10TH MAY 2023

CLOSING TIME: 1200HOURS

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1. Overview

Diamond Trading Company Botswana (DTC Botswana) is a 50/50 Joint Venture partnership between the Government of the Republic of Botswana and De Beers. It is the world's largest and most sophisticated rough diamond sorting and valuing operation.

DTC Botswana sorts and values Debswana Diamond Company's rough diamond production. Debswana Diamond Company (Pty) Ltd is a 50/50 Joint Venture partnership between the Government of the Republic of Botswana and De Beers. The main purpose of DeBeers Company is to mine and recover diamonds optimally and responsibly.

2. Introduction

Diamond Trading Company Botswana (DTCB), based at Block 8 along Airport Road, currently spends a substantial amount of money annually on cleaning of high-rise windows on its three-story building. The cleaning of high-rise windows, currently outsourced, is a high risk activity that involves working at heights of up to 20m and access to inaccessible areas by rope. Potential falls from heights are considered Priority Unwanted Events (PUEs) that must be avoided at all costs. A fall from such heights would be almost certainly fatal. It is against this background that DTCB is considering alternative technology-based approaches to eliminate the risks posed to personnel involved in high-rise window cleaning activities and, potentially, to reduce the costs of window cleaning.

3. Invitation to Tender

Suitably qualified and registered companies are invited to submit proposals that will support safe, sustainable, and cost-effective cleaning of high-rise windows at DTC Botswana, Plot 63016, Block 8, Gaborone.

4. Scope of Works

The scope of work covers but not limited to the following:

- I. Develop a concept design of a window cleaning system/technology for the DTC main building.
- II. Provide a cost estimate of implementing the system. The estimate should include the cost of the detailed design and/or prototyping if the concept design were to be developed further into a solution, as well as a good estimate of the total cost of ownership (inclusive of operation and maintenance).
- III. Where an existing technology/solution is proposed, total cost of ownership (life cycle cost) should be provided inclusive of acquisition, operation and maintenance.
- IV. Develop a PowerPoint presentation for the client (DTCB).

5. Site Visit

Prospective bidders are required to attend a compulsory site visit on the **26th April 2023 at 0900 hours** at DTC Botswana office, Plot 63016, Block 8, Gaborone. Those attending site visit should provide name of the company, attendees' full names, gender, ID (Oman) number or passport number (non citizens), description, model and serial number of any equipment they will be carrying except cell phones no later than **12 noon on the 24th April 2023**. Details should be emailed to tenders@dtcb.co.bw

6. Submission of Proposal

Proposals should be emailed to tenders@dtcb.co.bw before the tender closing date. Facsimile, telephonic submissions, late and incomplete submissions will not be accepted.

7. Enquiries prior to tender closing date

Prospective tenderers requiring any clarification of the tender document may notify DTCCB in writing or by email to tenders@dtbc.co.bw. DTCCB will respond in writing to any request for clarification of the tender document which it receives no later than **04th May 2023 at 1500hours**. Written responses including an explanation of the query but without identifying the source of inquiry will be sent to all prospective tenderers that have been invited to tender.

8. Tender Validity Period

The tender shall be valid for 3 months (90 calendar days) from the tender closing date.

9. Tender Submission and Award

- I. DTCCB reserves the right to amend or cancel this tender.
- II. DTCCB is not bound to appoint the lowest or any other tenderer.
- III. The decision on the award of the tender solely remains with DTCCB.
- IV. DTCCB shall not be liable for the expenses incurred during preparation
- V. The proposals should be in English.

10. Legal requirements

- I. DTCCB will enter into a formal contract with the awarded bidder prior to starting the work. It is a pre-requisite to ensure that the parties are both committed to the assignment.

- II. The contract shall be managed in accordance with the Botswana laws. Tenderers are responsible to familiarize themselves with the laws of Botswana.

11. Compliance Requirements

Successful tenderer shall be expected to comply with the following:

- i. DTCB Safety, Health and Environment requirements as detailed in **Annexure B**
- ii. Business Integrity principles as detailed in **Annexure D**.
- iii. Security Requirements as detailed in **Annexure E**.

12. Modification and Withdrawal of tender

- I. The tenderer may modify or withdraw its tender after submission of the tender provided that a written notice of the modification, including substitution or withdrawal of the tender is received by DTCB prior to the deadline prescribed for submission of tender.
- II. No tender may be modified after the deadline for submission of tenders.
- III. No tender may be withdrawn on the interval between the deadline for submission of tenders and the expiration of the period of tender validity.

13. Amendment of Documents

- I. At any time prior to the deadline for submission of tenders, DTCB, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender document and send written amendments or addendum to all tenderers who have been invited to tender.
- II. In order to allow prospective tenderers reasonable time in which to take the amendments into account in preparing their tender, DTCB, at its own discretion, may extend the deadline for the submission of tenders.

14. Clarification of tenders

To assist in the examination, evaluation and comparison of tenders, DTCB may at its discretion, ask the tenderer for clarification of its tenders. The request for clarification and the response shall be in writing and no change in the prices or substance of the tender shall be sought, offered or permitted. Any effort by the tenderer to influence DTCB in its tender evaluation, comparison or contract award decision will result in the rejection of the tenderer's tender.

15. Authority of tender

The Tender must be signed by a person duly authorised to do so.

16. Errors in the tender document

There shall be no erasing or overwriting for any mistake which is corrected in the tender document.

17. Instructions to Tenderers

- I. Bidders are responsible for verifying existing conditions, measurements, tools, scaffold services and any other materials necessary to perform this scope of work.
- II. Bidders shall provide a site safety plan/documented safety program that meets ISO 14001:2015 and ISO 45001:2018 standards and includes means of providing a safe work environment for their employees, a competent safety officer should also be provided by the contractor to oversee this.
- III. The contractor to provide onsite supervision of the contract work including Safety Health and Environment requirements.
- IV. A final inspection and testing of work done shall be undertaken by representatives of the contractor and DTC Botswana. The inspection and testing will serve as a final determination of the completion and workability of the contract work.
- V. Bidders should submit abridged curriculum vitae of their technical personnel. This should include relevant academic qualifications and experience.
- VI. Bidders are requested to submit details of at least two (2) reference sites where they have implemented a similar solution and the contact details of a person who can be contacted to get more information on the tenderer's performance on the engagement
- VII. All works should be carried out in a safe manner and relevant safety precautions incorporated in all activities. The tenderer will be responsible for the safety of its employees or subcontractors or any member of the public. Proof of insurance cover for the employees (workmen's compensation) should be submitted.
- VIII. The tenderer shall provide all tools and equipment necessary for the purpose of carrying out the specified work in an organized and expeditious manner.
- IX. DTCB (client) may from time to time during the course of the contract inspect any completed or part-completed work of the contractor and if its not satisfied with the work, the contract shall rectify accordingly
- X. Warranty period shall be twelve months after commissioning of the project during which time the contractor bears the full responsibility of the execution of

maintenance of the works and any repair or corrections which might become necessary due to the failure and incorrect performance of the contractor

- XI. No variation, alteration or addition to the scope of work shall be made unless the written instruction of DTCCB has been obtained. DTCCB may increase the scope of the work and the contractor shall carry out the work at the agreed rate.

18. Tender Price

- I. Tenderers are required to submit a detailed price breakdown in line with the scope of work. The total price should match the one in the form of tender.
- II. Tax should be included in the price where applicable
- III. The contract price shall be fixed for the entire duration of the contract and the tenderer should allow within the scope of this tender for any variation subject to inflationary adjustments, which may affect the cost of the work during the contract period.
- IV. Price charged by the contractor to undertake the scope of work shall not vary from the price quoted in the tender document.
- V. Payment shall be made within 30 days from the date of receipt of an invoice. Payment shall be made through electronic funds transfer into the supplier's account.
 - I. All prices should be stated in the currency of the country where the bidder is domiciled e.g Pula (BWP) for all Botswana based companies.

19. Withholding tax

DTCCB Botswana shall withhold tax on services provided in Botswana by non-resident companies. Withheld tax shall be in accordance with the prescribed rates in the statutory and double taxation agreement.

20. Warranty

The contractor shall warrant that all goods supplied shall have no defects arising from design, materials or workmanship. Warranty period and what is covered should be clearly stated in the proposal.

21. Form of Tender

Tenderers are required to complete and submit form of tender contained in **Annexure F**.

22. Medical Examinations

Successful contractor will be required to submit valid (less than 1 year) medical examination certificates for all its key personnel and sub-contractors who would be deployed to undertake the project. The cost of medical examinations should therefore be included in the financial proposal.

23. Work Permits

Contractors are required to arrange work permits for their non-citizen personnel for the duration of the project.

24. Security Vetting

Bidders who have satisfied all the tender evaluation stages shall be subjected to the DTC Botswana internal security vetting process before award decision is made. Bidders are required to **complete the security vetting form in Annexure E, attach copies of Directors' IDs, copy of CIPA certificate of incorporation including extract(CIPA for Botswana based companies), Directors details and copies of share certificate(s).**

25. Tender Evaluation

Tender evaluation criteria are contained in **Annexure A.**

26. Confidentiality

All documentation and any other information produced will be the intellectual property of DTCCB exclusively and should be treated as confidential. No information obtained by the Service Provider as a result of the consultancy shall be given or applied to a third party without written consent from DTCCB.

ANNEXURE A- TENDER EVALUATION CRITERIA

The tender shall be evaluated in five (5) stages:

Stage 1: Compliance

Stage 2: Technical Evaluation

Stage 3: Safety Health and Environment

Stage 4: Financial Evaluation

Stage 5: Security Vetting

STAGE 1: COMPLIANCE

Proposals should satisfy the following compliance requirements to be considered for further evaluation:

- a) Submission of a Copy of a Certificate of Incorporation (CIPA Certificate of Incorporation for Botswana registered companies).
- b) Submission of a Copy of Company Directors' Details (CIPA extract for Botswana registered companies).
- c) Submission of a Copy of a Valid Tax Clearance Certificate.
- d) Submission of a Copy of Share Certificate(s).

STAGE 2: TECHNICAL EVALUATION

Proposals should satisfy the following technical requirements to be considered for further evaluation:

- a) Technical Feasibility - ease of implementation, operation, and maintenance.
- b) Functionality – the extent to which the solution will meet functional requirements of high-rise window cleaning.
- c) Compliance to standards and statutory requirements: - compliance to statutory acts such as Mines, Quarries, Works and Machinery Act, and applicable internationally cognised standards.

STAGE 3: SAFETY HEALTH AND ENVIRONMENT ASSESSMENT CRITERIA

Proposals should satisfy the following SHE requirements to be considered for further evaluation:

a) Safety:

The extent to which the current safety risks will be addressed by the proposed solution.

b) Sustainability:

Sustainable consumption of natural resources (energy and water) as well as the use of eco-friendly materials.

c) Disposal

Safe disposal of the solution over its useful life.

STAGE 5: FINANCIAL EVALUATION

Technically compliant bids shall be subject to financial evaluation. In the financial evaluation of the tender, the following will be considered:

a. Arithmetic Check:

- The tender will be checked for arithmetic errors. Tenderers will be notified in writing for any errors.
- Where there is discrepancy between amounts in figures and in words, the amount in words will be the amount taken into account;
- Where there is a discrepancy between a unit price and the total amount derived from the multiplication of the unit price and the quantity, the unit price quoted will be the price taken into account.
- Amounts corrected as above will be binding on the tenderer. If the tenderer does not accept them, their tender will be rejected
- Amount should include VAT if the tenderer is VAT registered

b. Estimated Life cycle cost - Total cost of implementation/acquisition, operation and maintenance.

- c. Key financial indicators – Estimated Net Present Value (NPV) and Internal Rate Of return (IRR) over five (5) years.

STAGE 5: SECURITY VETTING

Bidders who have satisfied all the four (4) tender evaluation stages shall be subjected to security vetting before award decision is made.

The tender shall be awarded to the most compliant bidder based on the outcome of the five evaluation stages.

ANNEXURE B: SAFETY HEALTH AND ENVIRONMENT OBLIGATIONS

Every member of the Contractor's Team shall, whilst at DTCCB adhere to the following DTCC Botswana SHE requirements:

1. SHE induction
 - Members shall attend SHE induction prior to commencing work provided by the DTCC Botswana SHE section. The induction will be in 2 parts, namely:
 - ❖ General induction
 - ❖ Site specific induction done in conjunction with the area line manager
2. Hazard identification and Risk Assessment (HIRA)
 - ❖ Individuals and groups shall conduct risk assessments in their areas of work and manage the identified risks.
3. SHE Training
 - ❖ Where required, individuals shall attend identified SHE training as per the training matrix and schedule.
4. Personal Protective Clothing (PPE)
 - ❖ Where required, every member shall wear protective clothing and keep same in the condition as stipulated in the PPE policy
5. SHE Requirements
 - ❖ All members shall comply with the DTCC Botswana requirements regarding ISO 14001:2015 and ISO 45001:2018. These may include being asked to partake in the audits/inspections, incident investigations and being available for interviewing during inspections, audits or investigations
 - ❖ SHE procedures as amended and or reviewed from time to time shall be complied with
6. Incident Reporting and Investigation
 - ❖ All members of the Contractor shall familiarise themselves with and report incidents and accidents as and when they happen to them or in their area(s) of work as described in the incident reporting and investigation procedure
7. DTCC Botswana SHE Policy
 - ❖ The DTCC Botswana SHE policy shall be the overriding SHE Policy on site

ANNEXURE C - SECURITY VETTING FORM

Please complete the form below, attach copies of CIPA certificate of incorporation, company extract, copies of Directors' IDs and submit as a separate attachment before the tender closing date



DTC Botswana

SUPPLIER/VENDOR VETTING FORM

1	Name of Supplier/Vendor/Contractor	
2	Business registration number or identity number of sole proprietor/partnerships	
3	Vat number	
4	Trade Name/s of business	
5	Nature of business i.e. Core Industry of business	
6	Type of business e.g. Sole Proprietor / Pty Ltd / CC / Partnership / Limited / Parastatal / Other (specify)	
7	Full name and surname of authorized signatory	
8	Designation of authorized signatory	
9	Domicilium address (i.e. this is your address at which you will accept service of legal notices/ documents)	
10	Physical address and Postal address	
11	Tele/cellphones and Fax numbers	
12	Email addresses of directors and signatories	
13	Holding company name and registration number	
14	Affiliations (Company name(s) and registration)	

I authorize and give consent to DTCB in obtaining information regarding me and my company

Name..... Surname

Date: Signature

ANNEXURE D: BUSINESS INTEGRITY PRINCIPLES

The Contractor and, where applicable, each member of the Contractor's team shall adhere to the following requirements, during the time this agreement is in place:

1. Comply with all applicable laws dealing with corruption.
2. Ensure that no offer, promise or gift of money or anything of value, is made to any employee of DTCB or anyone else, to influence action or inaction or to obtain an improper advantage from DTB, or for DTCB or a third party.
3. In the event that the Contractor or any member of its team becomes aware of any act or omission, that is or seems to be fraudulent, corrupt or improper, involving DTCB in any way, a report should be made to DTCB by the next working day.
4. Have an anti-corruption, ethics or business integrity policy.
5. Conduct business in an ethical manner.

ANNEXURE E: SECURITY OBLIGATIONS

The Contractor and each member of the team shall adhere to the following security requirements, whilst at DTCB:

1. Security Induction

The members of the team must all undergo a detailed security induction carried out by DTCB.

2. Precious and Semi-Precious Stones Act Cap 66:03

Comply with the Act, which regulates the rough diamond business in Botswana; in terms of which Debswana and DTCB premises have been declared Precious Stones Security Area.

3. DTCB Diamond Risk Management Policies as listed below

3.1 Access Control

The policy details the requirements for entry and exit of employees, visitors, and contractors within the security area.

3.2 Goods Movement

The policy details the requirements for entry and exit of all goods and assets carried by employees, visitors, and contractors within the security area.

3.3 Product Protection

The policy details the requirements for control of some specific activities within DTCB carried out by employees, visitors within the security area.

4. DTCB Diamond Risk Management Procedures as listed below

4.1 Access Control

4.2 Goods Movement

4.3 Product Protection

4.4 Diamond Audit

5. DTCB-adopted International Standards & Principles that promote upholding and respect of Human Rights as listed below

5.1 ISO 18788:2015 (Management system for private security operations)

5.2 Voluntary Principles on Security and Human Rights (VPSHR)

ANNEXURE F: FORM OF TENDER

**Diamond Trading Company Botswana
Plot 63016, Airport Road
Block 8
Gaborone**

Having examined the invitation to tender (ITT) document the receipt of which is hereby duly acknowledged, we, the undersigned, offer to deliver the project in accordance with the tender documents at a price of(amount in figures)(amount in words) Vat exclusive.

If our tender is accepted, we will deliver the project within..... weeks from receipt of official purchase order

We agree to abide by this for a period of ninety (90) days from the date fixed for tender opening and it shall remain bidding upon us and may be accepted at any time before expiration of that period.

We understand that you are not bound to accept the lowest or highest or any tender you may receive.

On behalf of the tenderer

Name of the Company:.....

Name Of Representative:

Title:

Tel No.....

Email Address..... .

Date: